



FOR IMMEDIATE RELEASE

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## VALICOM PARTNERS WITH ACR SOLUTIONS, LLC TO DELIVER TEM SERVICES TO AGENTS

Designed to Add Recurring Revenue and Customer Satisfaction for Existing Master Agents & Consultants

**MADISON, WI, May 4, 2018** – Valicom Corporation is excited to announce a new partnership with ACR Solutions, LLC. This partnership will allow agents to leverage telecom and technology life-cycle management with custom-branded tools and back-office expertise. The endorsement and collaboration with Valicom/ACR Solutions, LLC will provide an industry-leading resource and drive recurring revenue by securing additional services.

Agents, Consultants, VARs, and MSP's can now leverage TEM software for telecom and technology visibility by building inventory and managing invoices in one central repository. Agents will be able to drive more carrier sales and cater further to their clients with these add-on services. Customers feel more secure with having easy visibility and access to all

billing/contracts and telecom expertise. In addition, agents have the option to white label the software to their company's design and can also choose to utilize the back-office support and TEM knowledge brought by ACR Solutions, LLC & Valicom.

Clients leveraging telecom and technology expense management services experience a savings between 15% - 40%.

## **About Valicom Corporation**

Since 1991, Valicom has deployed the web-based Clearview software & telecom auditing service suite designed to increase visibility over your IT environment while reducing costs and streamlining processes. Valicom is a privately held, values-centered organization, built on passion, inspiration, innovation, authenticity, memorable experiences and enduring connections. Valicom is a certified women-owned business enterprise (WBE) through WBENC and promotes Supplier Diversity programs. Visit www.valicomcorp.com for more information.

## About ACR Solutions, LLC.

ACR Solutions, LLC is a telecom expense management and consulting company that has over 25 years of industry expereince. Established in 2007, ACR Solutions, LLC is a family owned and operated company that treats each employee and customer as a part of the extended family. ACR Solutions, LLC is involved with several associations and local nonprofits with strong beliefs in giving back to the community. *Loyalty, honesty, transparency, consistency* and most of all *reliability,* are the key ingredients that make up ACR Solutions, LLC. Visit: www.acrsolutionsllc.com for more information.

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To learn more about this topic, please call Dan Hatoum with ACR Solutions, LLC at (321) 504-5088 or email at dhatoum@acrsolutionsllc.com.